



Rochester's Open Hacker Conference

Quick Info

When	March 20 & 21 2020
Where	RIT Inn (map)
Website	bsidesroc.com

B-Sides Rochester 2020 Sponsor Kit

BSidesROC, an open and 100% volunteer-run information security conference, gathers cyber security professionals, students, and hobbyists to share their expertise.

On March 20th and 21st, 2020, hundreds of cyber security professionals, college students, and hackers from around the nation are gathering the Rochester Institute of Technology (RIT) campus to learn the latest developments in cyber security, compete in computer hacking challenges, and network with hiring employers.

Here is a quick summary of what Security B-Sides Rochester (BSidesROC) is:

- The **largest** computer security conference in Rochester (with 400+ attendees in 2019).
- An event with **two tracks** of technical presentations by leading information security professionals.
- A chance for attendees to share their knowledge in the latest developments on **cryptography, mobile application security auditing, network penetration testing, and more!**

Unique Sponsoring Opportunities

According to our 2019 exit survey, of our 400+ attendees, just over 60% are working professionals in IT/infosec, and about 30% are students seeking post-graduation employment. This presents unique opportunities for potential sponsors: not only can they market their services and products directly to decision-makers, but they can also network with job-seekers just entering the workforce!

Our Gold sponsorship level grants your company prime real estate: a table on the main conference floor in front of the Track 1 conference hall.



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Training Classes

Whereas the main conference aims to be as inexpensive as possible to encourage high participation from the community, our training classes (held the day before) aim to provide value to working professionals. We are actively seeking corporate trainers to offer either informational classes or official certification on their company's products/services. Classes that range from hundreds to thousands of dollars per seat are not unheard of. Note that formal sponsorship to the main conference is not necessary to host a training class. If interested, please send e-mail to training@bsidesroc.com.

Swag Bags

Like all conferences, our attendees *love* free stuff! If you have fun promotional trinkets to give away, we would be happy to distribute them for you—*free of charge!* However, informational sheets and advertisements require sponsorship (see next page).

Past Sponsors





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Custom Sponsorship Levels

This page details our standard sponsorship levels. If your company is interested in custom perks not listed, please let us know. We would be happy to consider providing unique benefits in exchange for your support!

B-Sides Rochester 2020 Sponsorship Levels

Sponsorship Perks	Community (\$150)	Bronze (\$750)	Silver (\$1,400)	Gold (\$2,050)
Include advertisements in all swag bags	✓	✓	✓	✓
Name added to "Wall of Support" on website	✓	✓	✓	✓
Announcement on social networking sites (Twitter/FB)		✓	✓	✓
Logo on BSidesROC website & B-Sides Global wiki		✓	✓	✓
Announcement throughout the event		✓	✓	✓
Logo on T-shirts			✓	✓
Vendor table in main hall				✓
Resume book from attendees seeking jobs				✓
Logo on each presentation video (intro & outro)				✓
Two VIP passes to private speaker dinner				✓
Included tickets	1	3	5	10
Included T-shirts			2	5